

Appendix 1

Double-Master's Degree in International Business and Economics

Between

Laurea magistrale in Economia e gestione delle aziende, curriculum International Management

Or

**Laurea Magistrale in Management curriculum International Management
awarded by Università Ca'Foscari Venezia**

And

**Master in International Business and Economics (M.Sc.)
awarded by Universität Hohenheim**

Equivalent courses UCF / University of Hohenheim (compulsory courses for Hohenheim students in bold letters)

University of Hohenheim		UCF	
Master ABWL I (Theory of the Firm & Corporate Governance)	5 (Winter)	Advanced Management Control	6 (Winter)
Master-ABWL II (Modeling & Decision Making)	4 (Winter)	Business Process Analytics	6 (Winter)
Methods in Economics 1 (Introductory Econometrics)	4,5 (Winter)	Elective	6
Methods in Economics 2 (Optimization in Economic Theory)	4,5 (Winter)		
International Management 1 (Strategy and Organization in Global Firms)	6 (Winter)	International Management Advanced Course	12 (Winter)
International Management 2 (Managing International Business Units & Projects)	6 (Summer)		
Microeconomics of Globalization	6 (Summer)		
Macroeconomics of Globalization	6 (Winter)	International Industrial Economics	6 (Winter)
Microeconomics of Globalization	6 (Summer)	Welfare, State, Regulations and Environment	6 (Winter)
Elective	6 (Summer)	Elective	6
Entrepreneurship (in German)	6 (Summer)	Strategy, innovation and Technology Management	12 (Winter)
International Innovation Management	6 (Winter)		
OR Innovation Economics	6 (Winter)		
OR Recent Developments in Advanced Innovation	& (Summer)		
System Management (Web Applications & Internet Technology) OR Process Management (Document Management and Workflow)	6 (Summer)	Information Systems and Networks	6 (Summer)
Globalization and History	6 (Winter)	Comparative business history	6 (Winter)
Consumer Behaviour	6 (Summer)	Cross Cultural Marketing	6 (Winter)
Human Resource Management (in German)	6 (Winter)	International Human Resource Management Organization	6 (Winter)
<i>no equivalent course</i>	6	Labour Law and enterprises in International context or Mergers and Acquisition	6 (Summer) 6 (Summer)
<i>to be organized in Venice</i>	6	Internship	6
Master Thesis	18	Thesis	24
Additional Elective	6		

Students may suggest further equivalent courses from the English, German and Italian taught offer of the two universities. These must be previously approved by the Programme's Coordinators.

Equivalent courses UCF/ University of Hohenheim (compulsory courses for Venice students in bold letters)

UCF courses	credits (semester)	University of Hohenheim	credits (semester)
International Management Advanced Course	12 (Winter)	International Management 1 (Strategy and Organization in Global Firms)	6 (Winter)
		International Management 2 (Managing International Business Units & Projects)	6 (Summer)
Strategy Innovation and Technology Management	12	Entrepreneurship (in German)	6 (summer)
		International Innovation Management OR Innovation Economics	6 (Winter)
		OR Recent Developments in Advanced Innovation	6 (Winter) 6 (Summer)
Comparative business history	6 (Winter)	Globalization and History	6 (Winter)
Information Systems and Networks	6 (Summer)	System Management (Web Applications & Internet Technology) OR Process Management (Document Management and Workflow)	6 (Summer)
Business Process Analytics	6 (Winter)	Master-ABWL II (Modeling & Decision Making)	4 (Winter)
Advanced Management Control	6 (Winter)	Master ABWL I (Theory of the Firm & Corporate Governance)	5 (Winter)
Electives	12	<i>Students have to choose an equivalent of 12 ECTS out of the following modules</i>	
		Methods in Economics 1 (Introductory Econometrics)	4,5 (Winter)
		Methods in Economics 2 (Optimization in Economic Theory)	4,5 (Winter)
		Economics of Inequality	6 (Winter)
		Economics of Innovation	6 (Winter)
		Globalization and History	6 (Winter)
		Environmental Economics 1	6 (Summer)
		International Monetary Economics	6 (Summer)
		Seminar in International Economics	6 (Winter)
International Industrial Economics	6 (Winter)	Macroeconomics of Globalization	6 (Winter)
Welfare , state, regulations and environment	6 (Winter)	Microeconomics of Globalization	6 (Summer)
Cross Cultural Marketing	6 (Winter)	Consumer Behaviour	6 (Summer)
International Human Resource Management Organization	6 (Winter)	Human Resource Management (in German)	6 (Winter)

Labour Law and enterprises in the international context International Labour or Mergers and Acquisition	6 (Summer)	<i>no equivalent course</i>	6
Internship	6	<i>to be organized in Venice</i>	6
Master Thesis	24	Master Thesis	18
		Additional Elective	6
Students may suggest further equivalent courses from the English, German and Italian taught offer of the two universities. These must be previously approved by the Programme's Coordinators.			

Appendix 2

Double-Master's Degree in Management

Between

**Laurea magistrale in Economia e gestione delle aziende, curriculum International
Management Or
Laurea Magistrale in Management curriculum International Management
awarded by Università Ca'Foscari Venezia**

And

**Master in Management (M.Sc.), Focus Marketing & Management
awarded by University of Hohenheim**

Equivalent courses UCF/ University of Hohenheim (compulsory courses for Hohenheim students in bold letters, students from Venice are allowed to chose)

University of Hohenheim		UCF	
Master ABWL I (Theory of the Firm & Corporate Governance)	5 (Winter)	Advanced Management Control	6 (Winter)
Master-ABWL II (Modeling & Decision Making)	4 (Winter)	Business Process Analytics	6 (Winter)
Methods in Management 1 (Applied Quantitative Methods) <i>(in German)</i>	5 (Winter)		
Methods in Management 2 (Multivariate Data Analysis)	4 (Winter)	Elective	6
Human Resource Management <i>(in German)</i>	6 (Winter)	International Human Resource Management Organization	6 (Winter)
Entrepreneurship <i>(in German)</i>	6 (Summer)	Strategy innovation and technology Management	12 (Summer)
International Innovation Management OR	6 (Winter)		
Innovation Economics OR	6 (Winter)		
Recent Developments in Advanced Innovation	6 (Summer)		
Sustainability Management	6 (Summer)	Elective	S
International Management 1 (Strategy and Organization in Global Firms)	6 (Winter)	International Management Advanced Course	12 (Winter)
International Management 2 (Managing International Business Units & Projects)	6 (Summer)		
Consumer Behavior	6 (Summer)	Cross Cultural Marketing	6 (Winter)
System Management (Web Applications & Internet Technology) OR	6 (Summer)	Information Systems and Networks	6 (Summer)
Process Management (Document Management and Workflow)			
Globalization and History	6 (Winter)	Comparative business history	6 (Winter)
The Macroeconomics of Globalization	6 (Winter)	International Industrial Economics	6 (Winter)
The Microeconomics of Globalization	6 (Summer)	Welfare state, regulations and environment	6 (Winter)
<i>no equivalent English taught course</i>	6	International Labour Law or Mergers and Acquisition	6 (Summer)
<i>to be organized in Venice</i>	6	Internship	6
Master Thesis	18	Thesis	24
Additional Elective	6		
Students may suggest further equivalent courses from the English, German and Italian taught offer of the two universities. These must be previously approved by the Programme's Coordinators.			

Equivalent courses UCF/Hohenheim (students from Venice are allowed to chose)

UCF courses	credits (semester)	Hohenheim courses	credits (semester)
International Management Advanced Course	12 (Winter)	International Management 1 (Strategy and Organization in Global Firms)	6 (Winter)
		International Management 2 (Managing International Business Units & Projects)	6 (Summer)
Strategy Innovation and Technology Management	12 (Summer)	Entrepreneurship (In German)	6 (Summer)
		International Innovation Management OR Economics of Innovation OR Recent Developments in Advanced Innovation Economics	6 (Winter) (Winter) (Summer)
		Globalization and History	6 (Winter)
Comparative business history	6 (Winter)	Globalization and History	6 (Winter)
Information Systems and Networks	6 (Summer)	System Management (Web Applications & Internet Technology) OR Process Management (Document Management and Workflow)	6 (Summer)
Business Process Analytics	6 (Winter)	Master-ABWL II (Modeling & Decision Making)	4 (Winter)
Advanced Management Control	6 (Winter)	Master ABWL I (Theory of the Firm & Corporate Governance)	5 (Winter)
International Industrial Economics	6 (Winter)	The Macroeconomics of Globalization	6 (Winter)
Welfare state regulation and environment	6 (Winter)	The Microeconomics of Globalization	6 (Summer)
Cross Cultural Marketing	6 (Winter)	Consumer Behavior	6 (Summer)
International Human Resource Management Organization	6 (Winter)	Human Resource Management (in German)	6 (Winter)
Labour Law and enterprises in the international context or Mergers and Acquisition	6 (Summer)	<i>no equivalent English taught course</i>	6
Elective	6	Elective	6
Elective	6	Elective	6
Internship	6	<i>to be organized in Venice</i>	6
Master Thesis	24	Master Thesis	18
		Additional Elective	6
Students may suggest further equivalent courses from the English, German and Italian taught offer of the two universities. These must be previously approved by the Programme's Coordinators.			

Conversion Table

Mark for single modules / single exams

University of Hohenheim	University of Venice
1,0	30 Lode - 30
1,3	29
1,7	28
2,0	27
2,3	26
2,7	25
3,0	24
3,3	23
3,7	22
4,0	21 - 18
Fail	Fail

Mark for the Master thesis

University of Hohenheim	University of Venice
1,0	8
1,3	7
1,7	6
2,0	5
2,3	4
2,7	3
3,0	2
3,3	1
3,7 - 4,0	0