



Università Ca' Foscari di Venezia

**Laurea Magistrale in Data Analytics for Business
and Society**



Prodotto con cellulosa certificata
FSC

**AZIENDA CON SISTEMA
DI GESTIONE QUALITÀ
CERTIFICATO DA DNV
= ISO 9001 =**

B00001

- 1 In the event of a liquidity trap, the LM curve:
- A** becomes a straight line parallel to the horizontal axis
 - B** becomes a straight line parallel to the vertical axis
 - C** is positively sloped
 - D** is negatively sloped

B00002

- 2 In an IS-LM graph, an increase in the demand for money, with a constant money supply, results in:
- A** an increase in the interest rate and a decrease in production
 - B** a decrease in the interest rate and an increase in production
 - C** an increase in both the interest rate and production
 - D** just an increase in the supply of goods

B00003

- 3 In the long run, with primary surpluses and a real GDP growth rate below the real interest rate, the debt-to-GDP ratio:
- A** can shrink
 - B** cannot shrink
 - C** is equal to 100%
 - D** can only increase

B00004

- 4 All things being equal, a higher interest rate:
- A** reduces business investments
 - B** increases business investment
 - C** the number of profitable investment projects increases, comparing with the internal rate of return
 - D** increases the internal rates of return on corporate investment projects

B00005

- 5 According to the theory of expectations, if the yield curve has a positive slope, the financial markets expect that:
- A** short-term interest rates rise in the future
 - B** short-term interest rates fall in the future
 - C** current interest rates are equal to the inflation rate
 - D** short-term interest rates remain stable

B00006

- 6 Suppose the economic system is in a liquidity trap. If an expansionary monetary policy is implemented, it can be expected that the interest rate:
- A** does not change
 - B** decreases
 - C** increases
 - D** in the short term always varies

7 **Which are the areas included in the SWOT analysis?** B00007

- A** Opportunities, strengths, weaknesses and threats
- B** Threats, weaknesses, strategies and opportunities
- C** Strengths, weaknesses, options and threats
- D** Strengths, opportunities, technologies and weaknesses

8 **Consumer markets and business markets:** B00008

- A** are very different from each other, from many points of view
- B** nowadays, they are different words for the B2B market
- C** differentiate from each other only if the final production is a product (consumer market) or a service (business market)
- D** generally share the same marketing difficulties and opportunities

9 **The four elements of marketing mix are:** B00009

- A** product, price, promotion, place
- B** product, publicity, price, place
- C** price, partnership, promotion, publicity
- D** place, partnership, promotion, product

10 **The marketing strategy and initiatives are:** B00010

- A** included in the marketing plan
- B** not included in the marketing plan
- C** included in the production plan
- D** not formalized in any document of the company due to privacy reason

11 **The process by which managers select and manage aspects of structure and culture so that an organization can control the activities necessary to achieve its goals is called:** B00011

- A** organizational design
- B** organizational behaviour
- C** organizational environment
- D** organizational change

12 **Segmentation enables:** B00012

- A** a specific marketing mix to be used for each client segment
- B** sales margins to be increased in the chosen segments
- C** new needs to be created in potential clients
- D** a marketing mix to be identified which can be applied to all clients

B00013

13

A shift along the indifference curve:

- A** leaves consumer satisfaction unchanged
- B** decreases consumer satisfaction
- C** increases consumer satisfaction
- D** represents a purchase of other assets

B00014

14

On which of the following factors does the supply function NOT depend?

- A** Consumer income
- B** Technological changes
- C** Price of the asset
- D** Cost of labor

B00015

15

The presence of economies of scale:

- A** is an important issue to consider in the industry entry strategy
- B** assesses the capability of the company in cost reduction
- C** is a company and not an industry item
- D** is less and less relevant due to increasing technology in industrial production

B00016

16

A market of perfect competition reaches its long-run equilibrium when:

- A** profits are zero
- B** costs are zero
- C** prices are maximum
- D** prices are equal to the minimum value of the total cost curve

B00017

17

What curve shows how much capital a firm demands that equals the marginal product of capital at its price?

- A** Capital demand curve
- B** Isocost of capital
- C** Capital expansion path
- D** Isoquant of capital

B00018

18

The short-run supply curve of a firm in perfect competition coincides with:

- A** the growing section of the marginal cost that lies above the average variable cost
- B** the entire marginal cost curve
- C** the entire average variable cost
- D** the growing section of the average variable cost

B00019

19 What is a variation in production that allows for greater output to be obtained with the same input?

- A** Technological progress
- B** Continuous production
- C** Elasticity of replacement
- D** Increasing returns to scale

B00020

20 In the event that buyers continue to buy even when prices rise, we speak of the following type of demand:

- A** rigid
- B** elastic
- C** fixed
- D** recessionary

B00021

21 Let A be an $n \times n$ matrix and let $\det(A)$ be its determinant. Which of the following is FALSE?

- A** If all elements on the main diagonal of A equal 0, then $\det(A) = 0$
- B** If A is invertible, then $\det(A) \neq 0$
- C** If $\det(A) = 10$, $\det(2A) = 10 \cdot 2^n$
- D** If we let B be an $n \times n$ matrix, then $\det(AB) = \det(A) \det(B)$

B00022

22 Find a linear approximation to $f(x) = x^3 + 4x$ at $x = -1$.

- A** $y = 7x + 2$
- B** $y = 3x^2 + 4$
- C** $y = 7x - 1$
- D** $y = 3x + 4$

B00023

23 The derivative of $\log[2 \log(2x)]$ equals to:

- A** $1/[x \log(2x)]$
- B** $1/[x \log(x)]$
- C** $1/[2 \log(2x)]$
- D** $1/\log(2x)$

B00024

24 Let the derivative of $f(x)$ be $f'(x) = x^2 - 4x^3$. On what intervals in \mathbb{R} is $f(x)$ monotonically increasing?

- A** For $x \geq 1/4$
- B** For $0 \leq x \leq 1/4$
- C** For $x \leq 0$ and $x \geq 1/4$
- D** For $0 \leq x \leq 1/6$

B00025

25 Let $f(x) = \sqrt[3]{(x^2 - 3x)}$. How many points of non derivability does $f(x)$ have on \mathbb{R} ?

- A 2
- B 0
- C 1
- D ∞

B00026

26 Find the partial derivatives of $f(x,y) = e^{(3x+4y)}$ with respect to x and y .

- A $\frac{\partial f}{\partial x} = 3e^{(3x+4y)}$; $\frac{\partial f}{\partial y} = 4e^{(3x+4y)}$
- B $\frac{\partial f}{\partial x} = 3e^x$; $\frac{\partial f}{\partial y} = 4e^y$
- C $\frac{\partial f}{\partial x} = 3e^{(3x)}$; $\frac{\partial f}{\partial y} = 4e^{(4y)}$
- D $\frac{\partial f}{\partial x} = \frac{\partial f}{\partial y} = e^{(3x+4y)}$

B00027

27 What is the hessian determinant of $(x + 3y)^2$?

- A 0
- B 36
- C 8
- D 20

B00028

28 The contour lines of $f(x,y) = x^2 + y^2 - 6y$, when they exist, are:

- A circles of radius $\sqrt{(k+9)}$
- B circles of radius $\sqrt{(k-9)}$
- C ellipses of semi-major axis $\sqrt{(k+9)}$ and semi-minor axis $\sqrt{(k-9)}$
- D hyperbolae of semi-major axis $\sqrt{(k^2+81)}$

IMAGE SS 07

$$\lim_{x \rightarrow 1} \left(\frac{\ln(1+x)}{4x} \right)$$

B00029

29 Answer the following question concerning IMAGE SS 07

The limit shown in figure:

- A is equal to $1/4$
- B does not exist
- C is equal to $+\infty$
- D is equal to $-\infty$

B00030

- 30 The function $f(x,y) = x + y - xy + y^2$:
- A** is convex
 - B** is concave
 - C** is neither concave nor convex
 - D** is locally convex in a subset of its domain, but is not globally convex

B00031

- 31 Let $f(x,y) = x^2 - 2y^2$. The origin $O(0;0)$ is:
- A** a saddle point
 - B** a global maximum
 - C** a global minimum
 - D** a local maximum

B00032

- 32 A firm produces two amounts q_A and q_B of two goods, A and B. The total cost is given by the function $f = (q_A)^2 + 2q_A q_B + 2(q_B)^2$. The two goods are sold at prices $p_A = 30$ and $p_B = 50$, respectively. For what amounts q_A and q_B does the firm achieve its maximum profit?
- A** $q_A = 5, q_B = 10$
 - B** $q_A = 50, q_B = 100$
 - C** The profit function has no maximum
 - D** $q_A = 100, q_B = 50$

B00033

- 33 Which of the following is the Lagrangian function associated to $f(x) = 2x^2 + y^2 - 3x + y$, with the constraint $x^2 + y^2 = 1$?
- A** $(2 + \lambda)x^2 + (1 + \lambda)y^2 - 3x + y - \lambda = 0$
 - B** $(2 + \lambda)x^2 + (1 + \lambda)y^2 - 3x + y + \lambda = 0$
 - C** $(2 + \lambda)x^2 + (1 + \lambda)y^2 - 3x + y = 0$
 - D** $1 - 3x + y = 0$

B00034

- 34 If we multiply two matrices A and B, the rank of their product, i.e. $r(AB)$, is always:
- A** less than or equal to $r(A)$ and $r(B)$
 - B** less than $r(A)$ and $r(B)$
 - C** greater than or equal to $r(A)$ and $r(B)$
 - D** greater than $r(A)$ and $r(B)$

B00035

- 35 Let $Ax = b$ be a system of n equations in n unknowns, where A is the coefficient matrix, x is the variable matrix, and b is the constant matrix. Let us represent the complete, or edged, matrix by Ab . If the system has infinite solutions, then:
- A** $\text{rank}(A) = \text{rank}(Ab) < n$
 - B** $\text{rank}(A) = \text{rank}(Ab) = n$
 - C** $\text{rank}(A) < \text{rank}(Ab) < n$
 - D** $\text{rank}(A) > \text{rank}(Ab)$

B00036

36 If you toss a fair coin five times, what is the probability of getting at least four heads?

- A** 18.75%
- B** 15.625%
- C** 3.125%
- D** 7.03%

B00037

37 What is the approximating normal distribution of a Bernoullian distribution $B(n = 30, p = 0.4)$?

- A** $N(\mu = 12, \sigma^2 = 7.2)$
- B** $N(\mu = 30, \sigma^2 = 0.16)$
- C** $N(\mu = 12, \sigma^2 = 51.84)$
- D** $N(\mu = 30, \sigma^2 = 51.84)$

B00038

38 A pastry shop is visited by 20 customers hourly. In any two minutes, what is the probability of at least two customers showing up?

- A** 4.46%
- B** 3.98%
- C** 44.4%
- D** 11.1%

B00039

39 In a Gaussian distribution, the probability $P\{\mu - 0.3\sigma < X < \mu\}$ is 11.79%. What is the probability that $X < \mu + 0.3\sigma$?

- A** 61.79%
- B** 11.79%
- C** 23.58%
- D** 38.21%

B00040

40 Your favourite brand of crisps is running a promotion: one in each 5 bags of crisps will contain a small prize. You want to calculate the probability of getting at least one prize if you buy a certain amount of bags. What probability distribution should you apply to solve the problem?

- A** A binomial distribution
- B** A Poisson distribution
- C** A Bernoulli distribution
- D** A Gaussian distribution

B00041

41 A statistician calculates an estimate of the difference between two means coming from samples of two distinct populations, as well as its confidence interval at a given confidence level. Which of the following statements is correct?

- A** If the variance of both samples were double, other things being equal, the confidence interval would increase by a factor $\sqrt{2}$
- B** If the variance of both samples were double, other things being equal, the confidence interval would double
- C** If the variance of both samples were double, other things being equal, the confidence interval would increase by a factor 4
- D** If the variance of both samples were double, other things being equal, the confidence interval would shrink by a factor $\sqrt{2}$

B00042

- 42 In hypothesis testing, the significance level α represents:
- A** how much the sample value must be different from the null value before we can reject the null hypothesis
 - B** the probability of the sample value being equal to the population value
 - C** how much the sample value must be different from the null value in order to fully prove the null hypothesis
 - D** the deviation of the sample value from the null value

B00043

- 43 In hypothesis testing, a Type II Error means that:
- A** we didn't reject the null hypothesis and it is false
 - B** we rejected the null hypothesis and it is true
 - C** we didn't reject the null hypothesis, and it is actually true
 - D** we rejected the null hypothesis and it is false

B00044

- 44 An algorithm is developed in order to estimate whether a firm asking for a loan is likely to default before repaying its debt. In the previous years, 3% of firms in the market have defaulted before repaying their debt. When trained on those historical data, the algorithm correctly rejects 97% of applications from those firms which have actually defaulted, but it also rejects 5% of applications from firms which have subsequently managed to fully repay their debt. If a firm's application is rejected by the algorithm, what is the probability that it actually defaulted?
- A** 37.5%
 - B** 7.8%
 - C** 5.3%
 - D** 2.9%

B00045

- 45 An investor is interested in calculating covariance between two stocks, because he does not want to own stocks that tend to move in the same direction. The prices of Stock 1 over four consecutive years are 64.8, 65.1, 59.1 and 64.9; over the same years, the prices of Stock 2 are 4.95, 5.10, 4.92 and 5.08. What is the covariance of the two sets of data?
- A** 0.147
 - B** 0.589
 - C** 0.212
 - D** 0.192

B00046

- 46 A fair coin is tossed 5 times. The probability of getting exactly 3 heads is:
- A** $5/16$
 - B** $3/5$
 - C** $2/3$
 - D** $1/32$

B00047

- 47 Let A and E be two independent random events. If $p(A) = 70\%$ and $p(E) = 40\%$, the probability $p(A \cap \bar{E})$ equals:
- A** 42%
 - B** 70%
 - C** 12%
 - D** 88%

48 Let X and Y be two independent random variables. The variance of their difference equals:

- A** $\text{Var}(X) + \text{Var}(Y)$
- B** $\text{Var}(X) - \text{Var}(Y)$
- C** 0
- D** $\text{Var}(X) \cdot \text{Var}(Y)$

49 Over the course of five years, the production output of a company sees an annual growth of +12%, +6%, +2%, +12% and +1%. What is the most appropriate measure of the average yearly growth rate?

- A** The geometric mean (approximately +4.4%)
- B** The median (+6%)
- C** The arithmetic mean (+6.6%)
- D** The mode (+12%)

50 Which of the following statements about the correlation coefficient of two variables is FALSE?

- A** The smaller the correlation coefficient, the weaker the correlation between the two variables
- B** If the correlation coefficient is close to zero, the two variables have a weak correlation with each other
- C** A correlation coefficient of 1 means a perfect positive correlation
- D** The minimum value for the correlation coefficient is -1

